

Investor Conference

(Stock Code : 2855)

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Global Economic Overview

❖ Global inflation is slowing down, while economic recovery is faltering.

- Based on the latest IMF forecast, global economic growth is expected at 3.1% in 2023 and is projected to unchanged in 2024.
- The IMF has also predicted a possible decline in global inflation to 5.8% in 2024.

❖ With U.S. inflation rate still sticky , FED' s policy tend to conservative.

- The U.S. Department of Labor announced an annual growth rate of 3.1% for the Consumer Price Index (CPI) in January.
- The U.S. Department of Labor reported an unemployment rate of 3.7 in January.

❖ China's real estate crisis has spread, economic growth limited.

- China reported the 2023 GDP growth rate of 5.2% in mid-January.
- The real estate investment market is still in recession, which burdens the macroeconomy.

❖ Taiwan's export performance showed positive signs in the 2023 fourth quarter.

- The Directorate General of Budget has estimated GDP growth rate is 1.4% for 2023, and NDC's monitoring indicators is **Green light** in February.
- The trade surplus of 2023 was a new record in history, and the growth of private consumption also hit a record high.



Brief Introduction

Number
of Branches
31

Number of
employees
1,690

Product and Services

Brokerage, Proprietary Trading,
Underwriting, Fixed Income Dealing,
Financial Products, Shareholder Services
Wealth Management & Trust,
Offshore Securities Units

Date of Incorporation

1988.12.17

Capital

NTD 145.58
Billion

Affiliated Companies

President Futures Co.,LTD
Uni-President Asset Management Corp.
President Capital Management Corp.
President Insurance Agency Co., Ltd.
PSC Venture Capital Investment Co., Ltd.

President Securities (Hong Kong) Limited
President Wealth Management (HK) Ltd.
JinYuan President Securities Co.,Ltd.

統一綜合證券
President Securities Corporation



Consolidated Balance Sheets

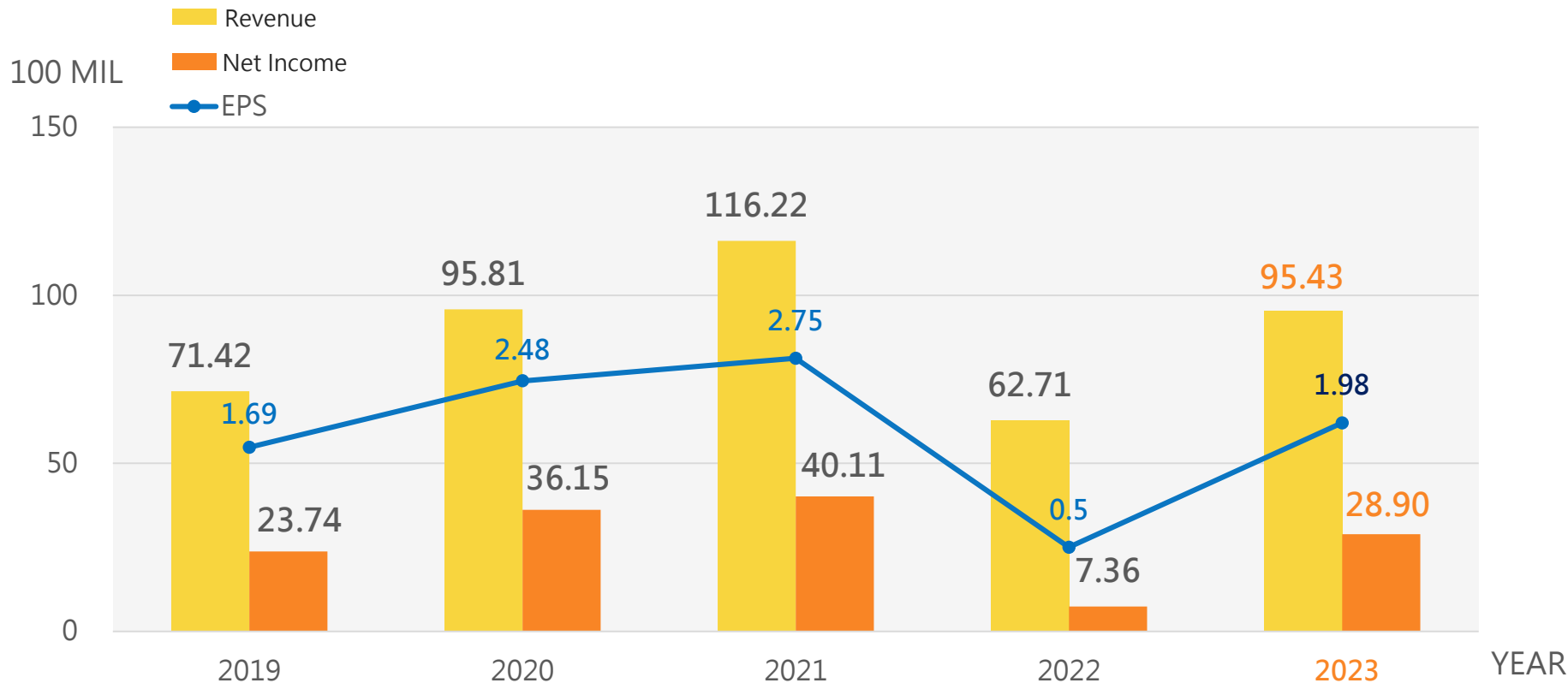
ITEM	2023	%	2022	%
Current Assets	131,335	93%	85,396	90%
Non-Current Assets	9,330	7%	9,495	10%
Total Assets	140,665	100%	94,891	100%
Current Liabilities	108,355	77%	64,963	69%
Non-Current Liabilities	168	0%	121	0%
Total Liabilities	108,523	77%	65,084	69%
Capital Common Stock	14,558	10%	14,558	15%
Other Equity	17,584	13%	15,249	16%
Total Equity	32,142	23%	29,807	31%

Unit : Million NTD

Consolidated Income Statement

ITEM	2023	%	2022	%
Revenues	9,543	100%	6,271	100%
Operating Expenses	7,221	76%	5,573	89%
Operating Income	2,322	24%	698	11%
Other Income and Costs	893	10%	276	5%
Income Before Tax	3,215	34%	974	16%
Income Tax Expense	325	4%	238	4%
Net Income	2,890	30%	736	12%
Other Comprehensive Income	18	0%	58	1%
Total Comprehensive Income	2,908	30%	794	13%
EPS(NTD)	1.98	-	0.50	-

5-Years Operating Performances



Business Development



Brokerage Business

Market Position

In both brokerage and financing balances, PSC has achieved a higher market share compared to 2022. Looking ahead, the department will persist in refining E-service capabilities and pursuing avenues for new business development.

System Planning

The scope of sub-account business was nearly doubled in 2023, PSC will continued to optimize functions of sub-account system in 2024.

Come with PSC: https://webportal.pscnet.com.tw/event_2021001/index.php



Proprietary Trading

Operating Status

As AI market is poised to explode, the proprietary trading department capitalize on investing in the AI stocks. The return of Investment for the proprietary trading department outperformed TAIEX in 2023.

Operational Strategy

It is expected that the stock market trend of Q4 2023 is unclear, therefore the investment strategy was to size down its trading position.



Business Development

Fixed Income Dealing

Operating Strategy

As the treasury yield and yield spread was fluctuation in 2023, the department made profit by managed position and trade steadily in the market.

Customer Concerns

The department will enhance collaboration with other departments to prioritize market demand and broaden the scope of service offerings.

Underwriting Business

Underwriting Performance

The department benefited from well market condition, profit on securities sold was higher than expected value in 2023, made operating performance meet the budget.

Development Strategy

The department is actively involved in the market and is dedicated to increasing its market share in Initial Public Offerings (IPOs) and Secondary Public Offerings (SPOs).

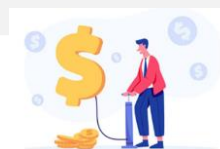
Wealth Management

Investment Trust

The rate of Non-discretionary Money Trust has grown by **42%** compared to 2022. **Foreign bonds** and **Offshore Structured Notes** have shown exceptional performance this year.

Marketing Campaign

The department is initialing a **fund/ETF selling award campaign**, **launching an internal motivational activities**, and continuously optimizing services.



Business Development



Business Profile

Quantitative Trading

The accumulated profits is rank **4th** among proprietary concurrent operation of futures business in 2023. Additionally, the trading volumes for both proprietary business and market-making activities in futures and options have positions in the **Top 5**.

Operating Strategy

The department continues to expand its product diversification and revises its risk control methods to respond to new rules, upgrading the department's risk control capabilities.



Financial Product Business

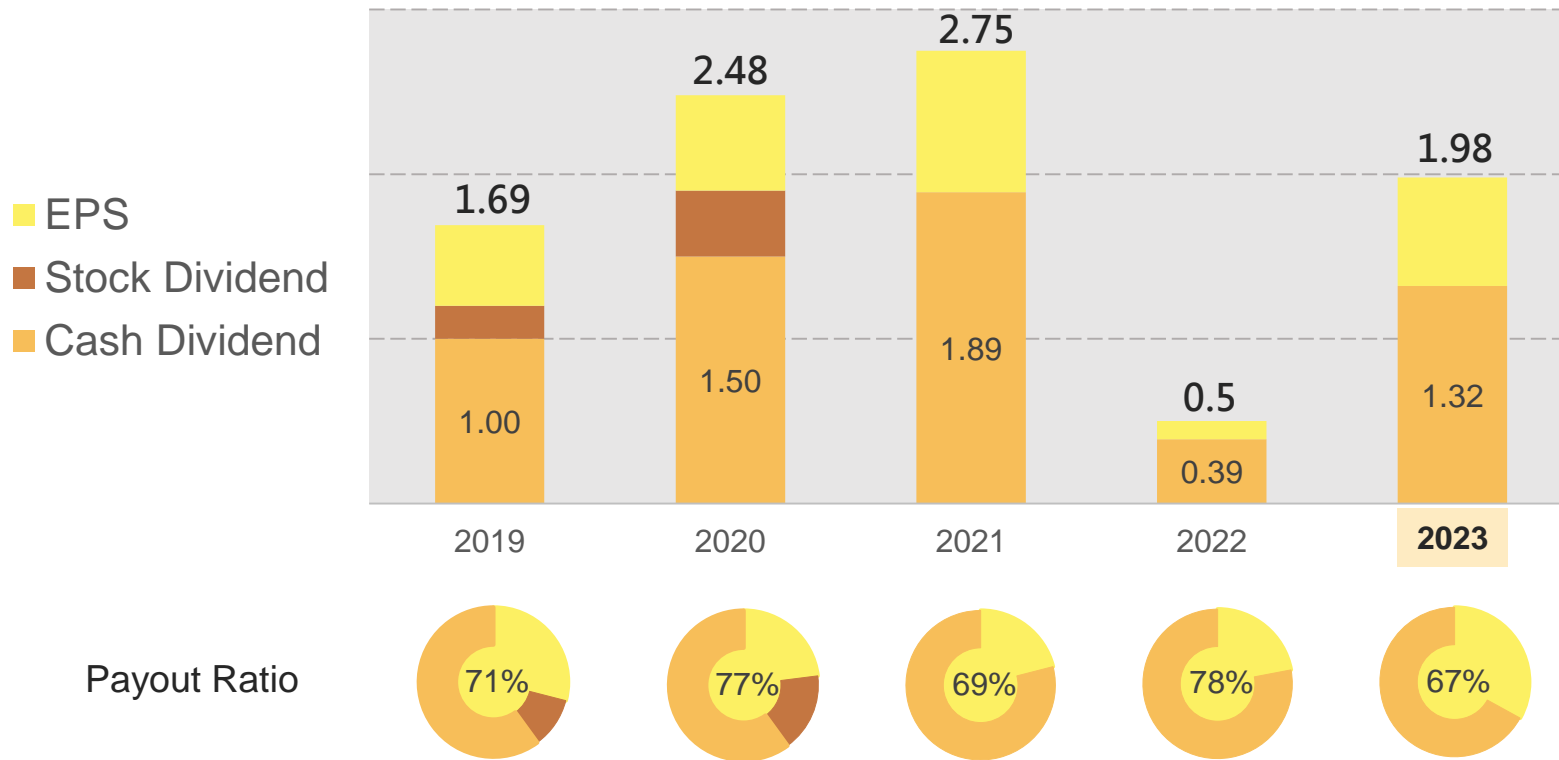
Market Share

The Equity Options Business maintains its position as the **highest** market share holder, while the volume of Structured Notes secures a market share **ranking of third**. Additionally, the issuance of call (put) warrants attains a market share **ranking of seventh**.

Marketing Campaign

The initial stage optimization of the warrant system has been completed, and the department is currently designing advanced functions in 2024. We are striving to enhance the efficiency of the trading system further.

Stable Payout Ratio(Proposed)



AWARDS

1ST Sustainable Finance Evaluation

Top 20% in Securities Industry

Institutional Investor Stewardship Disclosure

List of better disclosure in 2023

Best Wealth Management of Banks and Securities

Best Wealth Added
Best Customer Satisfaction

16TH Taiwan Corporate Sustainability Awards

- Best Performance -
Taiwan Sustainability Corporate
- Sustainability Report -
Finance and Insurance Gold Prize

Wealth Management Award

Best Public Welfare Promotion
Best Wealth Added
Best Marketing

Q&A



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