

Investor Conference

(Stock Code : 2855)

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Global Economic Overview

- ◆ **International trade is sluggish as the global economy's recovery progresses at a gradual pace.**
 - Based on the latest IMF forecast, global economic growth is projected to reach 3.0% in 2023 and remain unchanged in 2024.
 - The IMF has also predicted a possible decline in global inflation from 8.7% to 6.8% this year.
- ◆ **With gradual interest rate hikes and easing inflation, optimism about the U.S. economy has emerged.**
 - The U.S. Department of Labor announced an annual growth rate of 3.2% for the Consumer Price Index (CPI) in July.
 - The U.S. Department of Labor reported an unemployment rate of 3.5% for the month of July.
- ◆ **China's real estate crisis hindered its economic recovery from meeting expectations.**
 - China reported a Q2 GDP growth rate of 6.3% in mid-July.
 - The real estate investment market experienced a recession in the first half.
- ◆ **Taiwan's export performance was weak in the first half.**
 - As per the Directorate General of Budget, the projected GDP growth for the second quarter of 2023 stood at 1.36%.
 - The Consumer Price Index (CPI) saw an annual growth rate of 1.88% in July, with private consumption increasing by 12.14%.



Brief Introduction

Number
of Branches
31

Number of
employees
1,691

Product and Services

Brokerage, Proprietary Trading,
Underwriting, Fixed Income Dealing,
Financial Products, Shareholder Services
Wealth Management & Trust,
Offshore Securities Units

Date of Incorporation

1988.12.17

Capital

NTD 145.58
Billion

Affiliated Companies

President Futures Co.,LTD
Uni-President Asset Management Corp.
President Capital Management Corp.
President Insurance Agency Co., Ltd.
PSC Venture Capital Investment Co., Ltd.

President Securities (Hong Kong) Limited
President Wealth Management (HK) Ltd.
President Securities (Nominee) Limited
JinYuan President Securities Co.,Ltd.

統一綜合證券
President Securities Corporation



Consolidated Balance Sheets

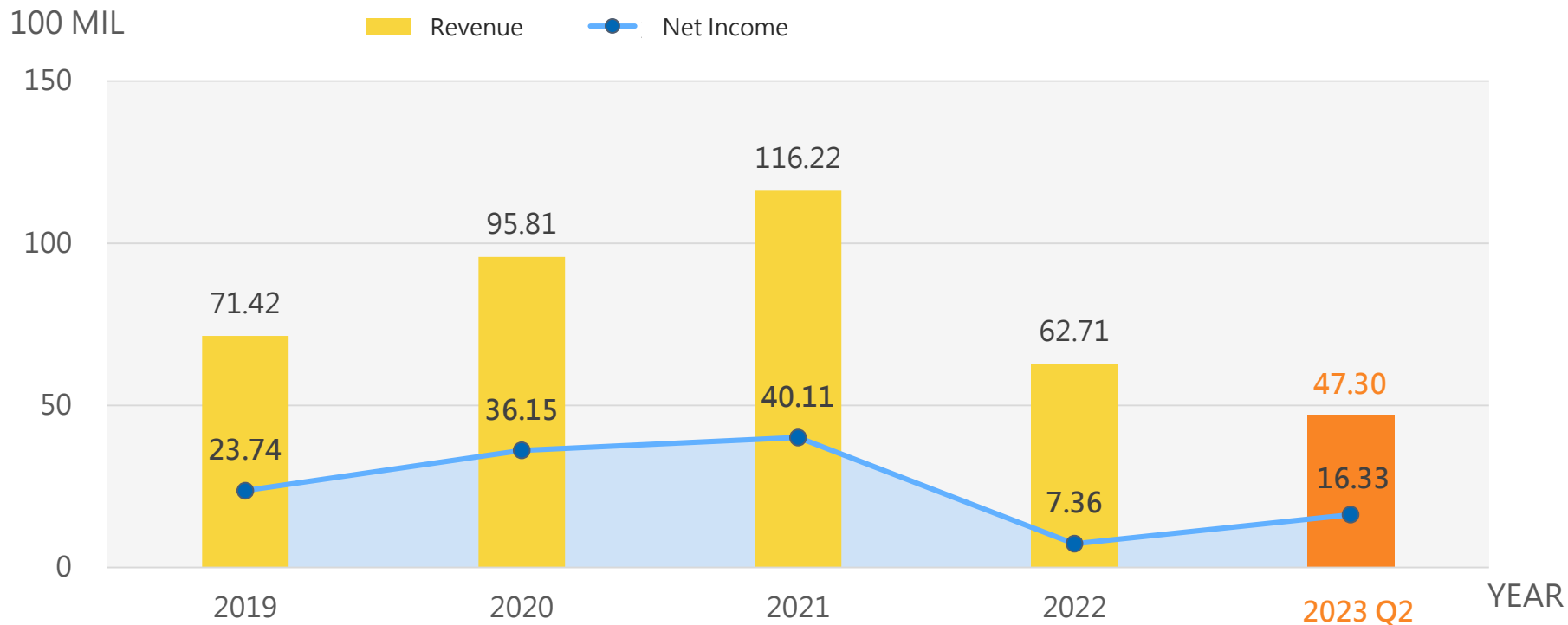
ITEM	2023 Q2	%	2022 Q2	%
Current Assets	128,702	93%	87,004	91%
Non-Current Assets	9,428	7%	8,688	9%
Total Assets	138,130	100%	95,692	100%
Current Liabilities	107,147	78%	66,752	70%
Non-Current Liabilities	119	0%	184	0%
Total Liabilities	107,266	78%	66,936	70%
Capital Common Stock	14,558	10%	14,558	15%
Other Equity	16,306	12%	14,198	15%
Total Equity	30,864	22%	28,756	30%

Unit : Million NTD

Consolidated Income Statement

ITEM	2023 Q2	%	2022 Q2	%
Revenues	4,730	100%	2,556	100%
Operating Expenses	3,332	70%	2,698	105%
Operating Income	1,398	30%	-142	-5%
Other Income and Costs	415	9%	102	4%
Income Before Tax	1,813	38%	-40	-1%
Income Tax Expense	180	4%	123	5%
Net Income	1,633	35%	-163	-6%
Other Comprehensive Income	-3	0%	-93	-4%
Total Comprehensive Income	1,630	34%	-256	-10%
EPS(NTD)	1.12	-	-0.11	-

5-Years Operating Performances



SOURCE : MOPS

Business Development



Brokerage Business

Market Position

In terms of both brokerage and financing balances, PSC has achieved a higher market share compared to the same period in 2022. Looking ahead, the department will persist in refining E-service capabilities and pursuing avenues for new business development.

PSC e-account :

https://webportal.pscnet.com.tw/event_2021001/index.php



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超商商品卡 100元

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升級為統e金帳戶享
超商大杯拿鐵

升級步驟教學 >

Marketing Strategy

To enhance our sub-account business, we initiated the "From Gold On" marketing campaign, encouraging investors to open **PSC e-accounts**.



Proprietary Trading

Operating Status

The proprietary trading department's strategic positioning allowed it to lead the market, seize opportunities effectively in Q2, achieve outstanding operational results, and successfully turn losses into profits.

Vision

Given the persistent market volatility, the department will maintain its conservative operational strategy.



Business Development

Fixed Income Dealing

Operating Strategy

As the rate hike cycle concludes, the department's operational strategy involves waiting for the peak of bond yields and increasing holdings at lower prices.

Business Development

The department will enhance collaboration with other departments to prioritize market demand and broaden the scope of service offerings.

Underwriting Business

Underwriting Performance

The department has seen an increase in its market share compared to the first half of 2022, both in terms of market participation and underwriting amount.

Development Strategy

The department is actively involved in the market and is dedicated to increasing its market share in Initial Public Offerings (IPOs) and Secondary Public Offerings (SPOs).

Wealth Management

Investment Trust

Non-discretionary Money Trust ranks **8th** in terms of assets under management. **Foreign bonds** have yielded exceptional performance this year.

Marketing Campaign

Launching an **promotion for overseas bond trading, initiating a Dollar-Cost Averaging Award campaign for funds,** and continuously optimizing services.



Business Development



Quantitative Trading

Business Profile

The trading volumes for both proprietary business and market-making activities in futures and options have secured positions in the **Top 3**. Additionally, the new business line CBAS has demonstrated significant and vigorous expansion.

Operating Strategy

The department will expand its Structured Notes business, consistently applying for new product approvals from the relevant authorities, thereby offering our customers a wide range of choices.



Financial Product Business

Market Share

The Equity Options Business maintains its position with the **third-highest** market share, while the volume of Structured Notes secures a market share **ranking of third**, and the issuance of call (put) warrants attains a market share **ranking of sixth**.

Marketing Campaign

To respond to the tax reduction for warrant hedging, the department is designing new products and enhancing the quality of market making. This effort aims to offer investors improved leveraged options.

Environmental Protection



Three Aspects

Low Carbon Transition

Resource Sustainability Management

Green Procurement

Five Sustainability Policies

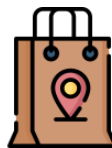
Develop Digital Finance to Reduce Carbon Footprint

Request Products With an Environmental Label

Purchase Local Products

Phase Out Old Energy-consuming Equipment

Regularly Raise Awareness of and Share Environmental Sustainability Policies



Environmental Protection

「Limit global warming to 1.5°C」
Obtained at June, 2023

Correspond with 《The Paris Agreement》
certified by CSR @ Commonwealth Magazine
「Temperature Rising Index for Pathways」

Only 94 enterprises up to standard in TW



ISO 14001

Environmental Management System
Certificated by SGS at March, 2023

Environmental Sustainability Policy

- Develop Digital Finance
- Green Procurement
- Low Carbon target

ISO 14064-1 Greenhouse Gas Inventory

- Adopted from 2019 and inventory every year
- Expand the coverage of the inventory
- Certificated at May, 2023



Q&A



PRESIDENT SECURITIES CORPORATION