

Investor Conference

(Stock Code : 2855)

2023.06.01

 <http://www.pscnet.com.tw/>

 investor@uni-psg.com

Disclaimer

- This document may contain forward-looking statements, including but not limited to statements that address activities, events or developments that the Company expects or anticipates to occur in the future. All statements are made according to the projection of future operation and various political, economic and market factors beyond the Company's control. Therefore, the actual results may differ materially from those contained in the forward-looking statements.
- The financial information provided in the document has not fully been reviewed by accountant.
- This document is not and cannot be construed as an offer to purchase or sell securities or other financial products or solicitation of an offer.
- All texts, images, illustrations and other material are subject to copyright held by President Securities Corp. Any reproduction, dissemination, transmission, and forwarding is strictly prohibited without the express written permission of President Securities Corp.

Global Economic Overview

- ◆ **Inflation and ongoing war pose continued threats, with the banking sector facing a crisis.**
 - According to the latest forecast from the IMF, global economic growth is expected to reach 2.8% in 2023 and 3.0% in 2024.
 - The IMF has also forecasted a potential decline in global inflation from 8.7% to 7.0% this year.
- ◆ **As interest rates rise and inflation slows down, there is optimism about the U.S. economy entering a new phase of growth.**
 - The U.S. Department of Labor announced that annual growth rate of CPI in April was 4.9%.
 - The U.S. Department of Labor announced that unemployment rate in April was 3.4%.
- ◆ **China's post-pandemic era has led to the rise of its economic.**
 - China reported in mid-April that its Q1 GDP growth rate was 4.5%.
 - The annual growth rate of retail consumer goods was prosperous.
- ◆ **Taiwan's Q1 economic performance fell short of expectations.**
 - According to the Directorate General of Budget, the expected GDP growth for Q1 of 2023 was -2.87%.
 - The annual growth rate of the CPI in April was 2.35%, and the central bank responded by raising interest rates by half yard.



Brief Introduction



Capital
NTD 145.58 Billion

Number of employees
1,699

Date of Incorporation
1988.12.17



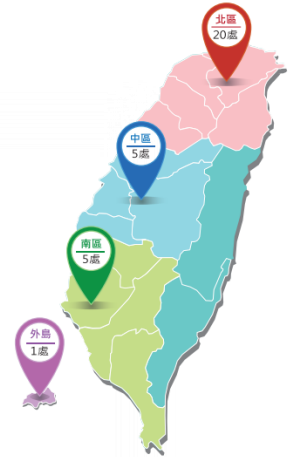
Product and Services

Brokerage, Proprietary Trading, Underwriting, Fixed Income Dealing, Financial Products, Shareholder Services, Wealth Management & Trust, Offshore Securities Units

Number of Branches
31

Affiliated Companies

President Futures Co.,LTD
Uni-President Asset Management Corp.
President Capital Management Corp.
President Insurance Agency Co., Ltd.
PSC Venture Capital Investment Co., Ltd.
President Securities (Hong Kong) Limited
President Wealth Management (HK) Ltd.
President Securities (Nominee) Limited
JinYuan President Securities Co.,Ltd.



Consolidated Balance Sheets

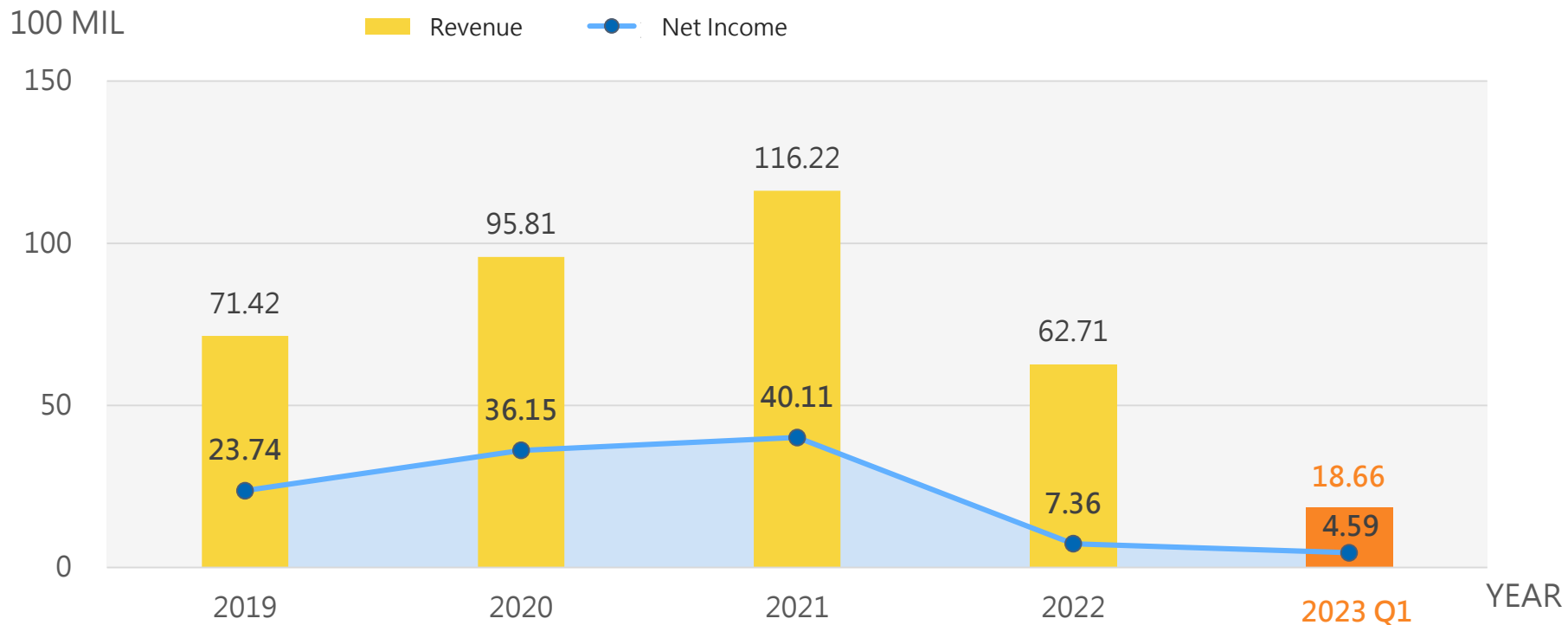
ITEM	2023 Q1	%	2022 Q1	%
Current Assets	104,236	92%	93,495	91%
Non-Current Assets	9,559	8%	9,366	9%
Total Assets	113,795	100%	102,861	100%
Current Liabilities	83,249	73%	71,051	69%
Non-Current Liabilities	105	0%	189	0%
Total Liabilities	83,354	73%	71,240	69%
Capital Common Stock	14,558	13%	14,558	14%
Other Equity	15,883	14%	17,063	17%
Total Equity	30,441	27%	31,621	31%

Unit : Million NTD

Consolidated Income Statement

ITEM	2023 Q1	%	2022 Q1	%
Revenues	1,866	100%	879	100%
Operating Expenses	1,493	80%	1,386	158%
Operating Income	373	20%	-507	-58%
Other Income and Costs	200	11%	8	1%
Income Before Tax	573	31%	-499	-57%
Income Tax Expense	113	6%	63	7%
Net Income	459	25%	-562	-64%
Other Comprehensive Income	176	9%	416	47%
Total Comprehensive Income	635	34%	-146	-17%
EPS(NTD)	0.31	-	-0.39	-

5-Years Operating Performances



SOURCE : MOPS

Business Development



Brokerage Business

Market Position

In both the brokerage and financing balance, PSC has achieved a higher market share compared to the previous quarter. Moving forward, the company will continue to adapt to changes in the Act and explore opportunities to develop new business.

Customer Concerns

We continuously plan different customer service strategies and optimize our **PSC mobile trade app**. Additionally, we implement diverse marketing campaigns to enhance the user experience.



Proprietary Trading

Operating Status

Due to market fluctuations, the operating results in Q1 did not meet expectations. The department responds promptly to the shocks and makes moderate adjustments accordingly.

Vision

Due to the ongoing market volatility, the department will continue to implement a conservative strategy in its operations.



Business Development



Fixed Income Dealing

Operating Strategy

With the end of austerity approaching, the department has adjusted its operating strategy to seize short-term opportunities and trade in line with the prevailing trend.

Business Development

The department will prioritize market demand and focus on increasing awareness of credit while expanding the coverage of service offerings.



Underwriting Business

Underwriting Performance

The department's market share has increased compared to the first quarter of 2022, both in terms of market participation and underwriting amount.

Development Strategy

The department actively engages in the market and strives to expand its market share in IPO and SPO.



Wealth Management

Investment Trust

Non-discretionary Money Trust ranks **NO. 7** in terms of assets under management. **Foreign bonds** have delivered outstanding results this year.

Marketing Campaign

Holding **overseas trade commission discount offer, fund Dollar-Cost Averaging Award campaign**, optimization service continuously.



Business Development



Quantitative Trading

Business Profile

The net value per share of the department ranks **No. 3**, the market making business volume ranks **No. 4**, and the volume of night TXO ranks **No. 3**.

Operating Strategy

The department will increase the inclusion of various risk-payoff types in the trading strategy to adapt to changes in the international situation and market volatility.



Financial Product Business

Market Share

The Equity Options Business maintains its market share at **No. 2**, the volume of Structured Notes held a market share of **No. 4**, and the issuance of call (put) warrants held a market share of **No. 6**.

Marketing Campaign

Design new products in response to regulatory changes and market demand, collaborate with Commercial Times in organizing trading competitions, and continuously strengthen connections with investors.

Sustainable Development

Comfortableness
(Eradicating Poverty)



Opportunity
(Employment &
Economics Growth)



PSC' s Development Goal
(SDGs)

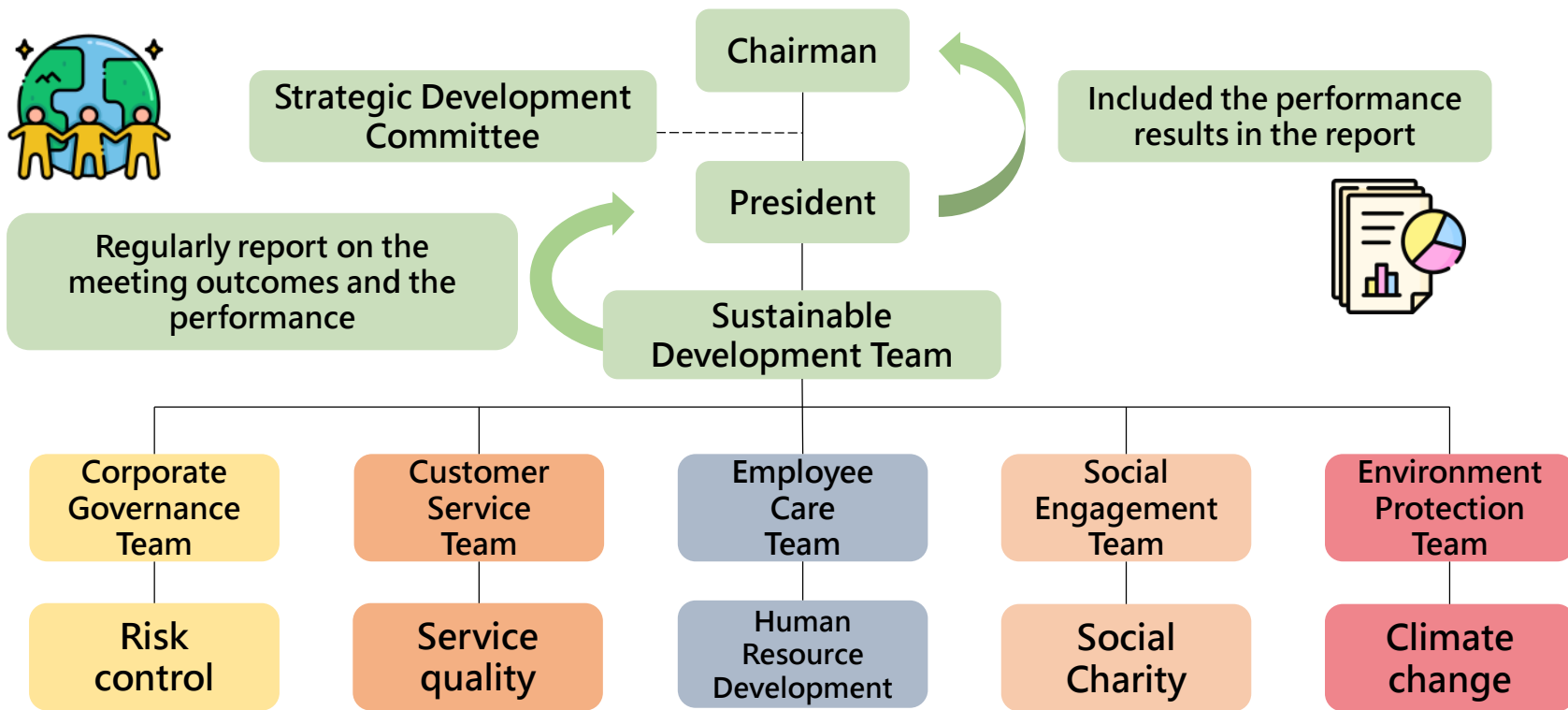
Responsibility
(Quality Education)



Equality
(Gender Equality)



Sustainable Development Team



Sustainable Performance

Award

- ✔ **Best Public Promotion/ Best Wealth added/
Best Graphic Marketing**
Wealth Magazine's Wealth Management Award
- ✔ **TOP100 Corporate Sustainability Awards**
TCSA Comprehensive Performance Award
- ✔ **Gold Award of Financial and the Insurance Industries**
TCSA Corporate Sustainability Reports Award
- ✔ **Best Sustainability Award**
Business Today's 16th Wealth Management
Bank and Securities Evaluation



ESG

- ✔ **Greenhouse Gas Inventory**
Continued to pass the ISO 14064-1
Verification regularly
- ✔ **14001 Environmental
Management System**
Pass the verification to enhance the
PSC's environmental policy.
- ✔ **Happy Business**
Gold Award of 1111 Job Bank's
2022 Happy Business

Q&A



PRESIDENT SECURITIES CORPORATION