

Investor Conference

(Stock Code : 2855)

2022.11.04

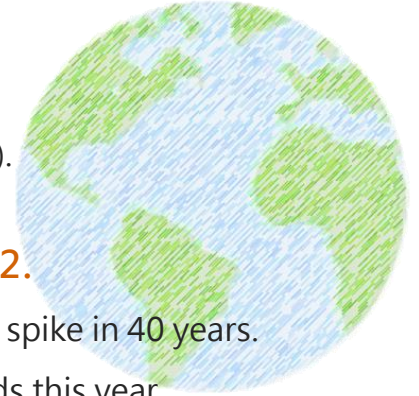
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Global Economic Overview



◆ Global inflation continues to fester, with prices rising steadily.

- The IMF lowered its forecast for global economic growth in 2023 to 2.7% (down 0.2%).
- The contractionary policy lead the inflation stay on plateau period.

◆ FED raises interest rates to against inflation, has raised 15 yards in 2022.

- U.S. Department of Labor announced that Core CPI is 6.6%, is the biggest inflationary spike in 40 years.
- The FED raised interest rates by another 3 yards in November 2 and has raised 15 yards this year.

◆ China's economic development recovery from the bottom .

- China reported in end-September that its Q2 GDP was 3.9%, rising by 3.5% from Q2.
- The continued contraction of policy will continue to pose a threat to the recovery.

◆ Taiwan cut economic growth rate and WPI index rised.

- GDP growth for 2022 was revised down to 3.28%. (down 0.28%).
- The WPI was increasing 12.79% than the previous year.

Brief Introduction



Capital
NTD 145.58 Billion

Number of employees
1,716

Date of Incorporation
1988.12.17



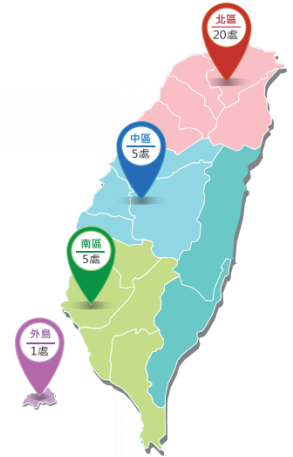
Product and Services

Brokerage, Proprietary Trading, Underwriting, Fixed Income Dealing, Financial Products, Shareholder Services, Wealth Management & Trust, Offshore Securities Units

Number of Branches
31

Affiliated Companies

President Futures Co.,LTD
Uni-President Asset Management Corp.
President Capital Management Corp.
President Insurance Agency Co., Ltd.
PSC Venture Capital Investment Co., Ltd.
President Securities (Hong Kong) Limited
President Wealth Management (HK) Ltd.
President Securities (Nominee) Limited
JinYuan President Securities Co.,Ltd.



Consolidated Balance Sheets

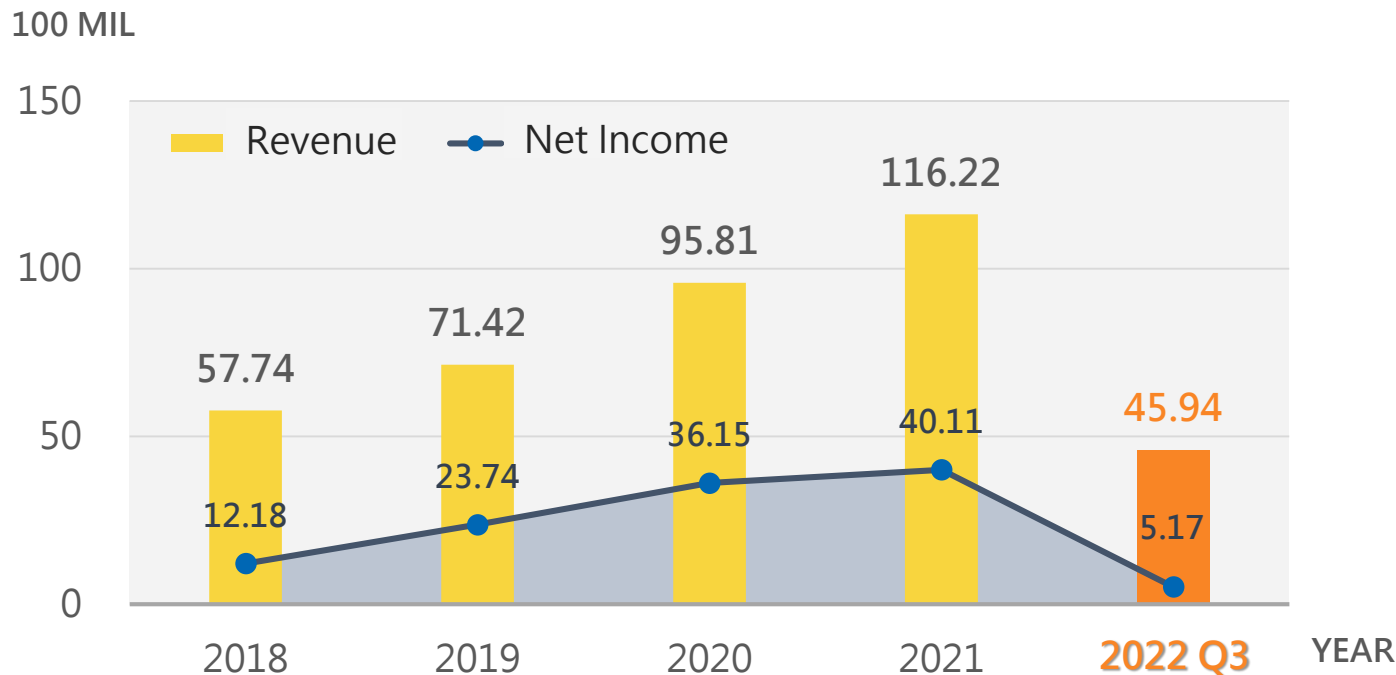
ITEM	2022 Q3	%	2021 Q3	%
Current Assets	89,929	90%	104,466	92%
Non-Current Assets	9,499	10%	8,828	8%
Total Assets	99,428	100%	113,294	100%
Current Liabilities	69,755	100%	82,074	100%
Non-Current Liabilities	178	0%	162	0%
Total Liabilities	69,933	100%	82,236	100%
Capital Common Stock	14,558	49%	14,558	47%
Other Equity	14,937	51%	16,500	53%
Total Equity	29,495	100%	31,058	100%

Unit : Million NTD

Consolidated Income Statement

ITEM	2022 Q3	%	2021 Q3	%
Revenues	4,594	100%	9,161	100%
Operating Expenses	4,107	89%	5,600	61%
Operating Income	487	11%	3,561	39%
Other Income and Costs	237	5%	305	3%
Income Before Tax	724	16%	3,866	42%
Income Tax Expense	207	5%	493	5%
Net Income	517	12%	3,373	37%
Other Comprehensive Income	-34	-1%	309	3%
Total Comprehensive Income	483	11%	3,682	40%
EPS(NTD)	0.35	-	2.32	-

Same Period of 5-Years Operating Performances



資料來源：公開資訊觀測站

Business Development

Brokerage Business

Business development

Expanding **Securities Lending** and **Non-Restricted Purpose Loan**, and following the Act changes to develop new type business.

Marketing activities

Planning marketing campaign **“PSC Lazy Share Investment”** and **“Year-end marketing program”** and also engaging in social media and digital advertising. Interested friends are welcome to click the link below for information.

System optimization

Optimizing E-commerce system proactively , provide investors various function in APPs and improve user experience .



Proprietary Trading

Operating strategy

The department pose strictly risk control in primary and substantially implement the stop loss , which effectively narrowed the losses in Q3.

Vision

The markets continue to remain choppy so the department keep operating the conservative strategy .



PSC Year-end marketing program:
https://webportal.pscnet.com.tw/event_202209/

Business Development

Fixed Income Dealing

Treasury holdings

The market is facing a serious short trend recently so that the department has substantially reduced Treasury holdings.

Operating strategy

The department is following market demand changes, and increase credit risk awareness .

Underwriting Business

Underwriting performance

The market share inclined compared with the same period last year, mainly due to all the cases which delay in Q2 completed in Q3.

Underwriting strategy

Strive for new underwriting cases in the Q4 of the year and try to expand business and raise the market share.

Wealth Management

Investment trust

The rate of Non-discretionary Money Trust has grown by **28%** from 2021. The market share is **4.72%** . Ranked **No. 7** in the market.

Business development

Foreign Bond and Offshore Structured Notes have achieved outstanding results in this year. Both sales and revenue grew by double digits compared with the same period last year.



Business Development



Quantitative Trading

Business profile

Expanding new business of overseas futures arbitrage trade this year.

Net value per share ranked **No. 3.**

Volume of market making business ranked **No. 4.**

Operating strategy

In the Q4 of this year, we will increase the proportion of non-directional strategy trading to response the impact of market volatility.



Financial Product Business

Market share

Share Options Business maintains ranked **No.2.**

Structured Notes ranked **No. 4.**

Issue of call (put) warrants ranked **No. 6.**

Marketing campaign

Holding competitions with the Economic Daily News in order to deliver the knowledge about warrant.

Also we set up “**PSC-ETN TECH GOOD**” website to encourage investor participating in the technology market .

PSC-ETN TECH GOOD: <https://promote.pscnet.com.tw/Techetrn/>



AWARDS

The National Brand Yushan Award



Wealth Management Award



頒獎人金管會主委黃天牧(左)頒獎，統一證券董事長林寬成(右)代表授獎。



統一證券董事長林寬成(右)，統一證券經紀部副總經理張宏碩(左)。



AWARDS

The Futures Diamond Award



Best Wealth Management of Banks and Securities

No.1 Best Marketing Innovation
No.3 Best Sustainability



由經紀部林麗玲資深督導協理代表領獎



AWARDS

Gold Award

Digital Business Optimization

Excellent Award

Digital Information Security



ISO 14001

Environmental Management
Systems Certification



Q&A



PRESIDENT SECURITIES CORPORATION