



PRESIDENT SECURITIES CORPORATION

Investor Conference

(Stock Code : 2855)

2021.11.05



<http://www.pscnet.com.tw/>

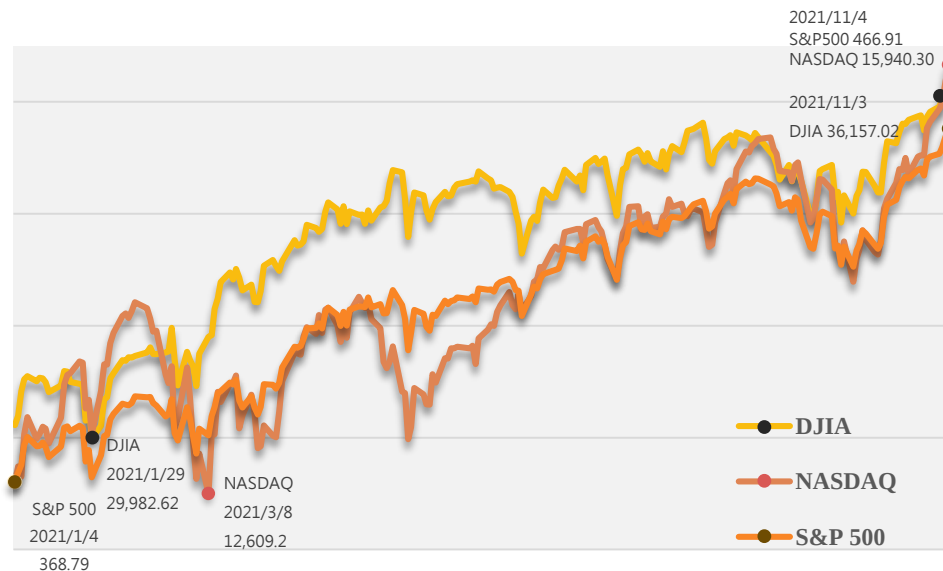


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Disclaimer

- This document may contain forward-looking statements, including but not limited to statements that address activities, events or developments that the Company expects or anticipates to occur in the future. All statements are made according to the projection of future operation and various political, economic and market factors beyond the Company's control. Therefore, the actual results may differ materially from those contained in the forward-looking statements.
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Global Economic Outlook 2021



Data Interval : 2021/1/1-2021/11/4



Structure

Capital

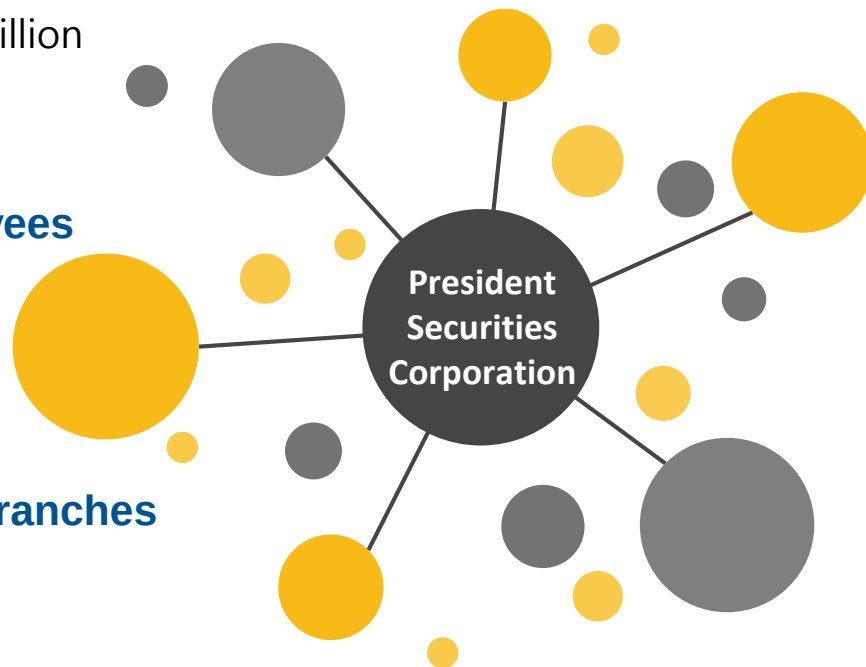
NTD 14.558 Billion

Number of Employees

1,713

Number of Branches

31



Services

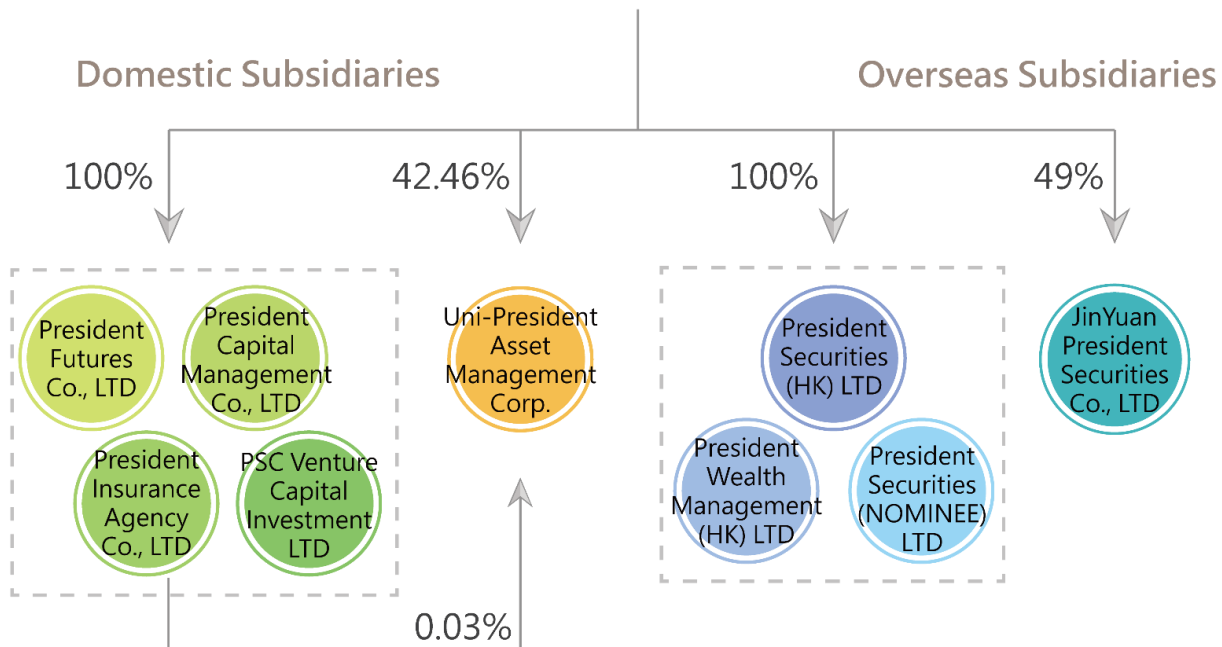
Brokerage, Proprietary Trading,
Underwriting, Fixed Income Dealing,
Financial Products, Shareholder
Services, Wealth Management & Trust,
Offshore Securities Units

Affiliated Companies

President Futures Co.,LTD
Uni-President Asset Management Corp.
President Capital Management Corp.
President Insurance Agency Co., Ltd.
PSC Venture Capital Investment Co., Ltd.
President Securities (Hong Kong) Limited
President Wealth Management (HK) Ltd.
President Securities (Nominee) Limited
Jin Yuan President Securities Co.,Ltd.

Subsidiaries

President Securities Corporation



Note: President Securities (BVI) completed the liquidation process in September, and completed the filing by the competent authority in that month.

Consolidated Balance Sheets

	2021 Q3	2020Q4	2020 Q3
Current Assets	104,466	105,322	102,139
Non-Current Assets	8,828	8,390	8,229
Total Assets	113,294	113,712	110,368
Current Liabilities	82,074	84,087	82,516
Non-Current Liabilities	162	145	152
Total Liabilities	82,236	84,232	82,668
Capital Common Stock	14,558	13,998	13,998
Other Equity	16,450	15,482	13,702
Total Equity	31,058	29,480	27,700

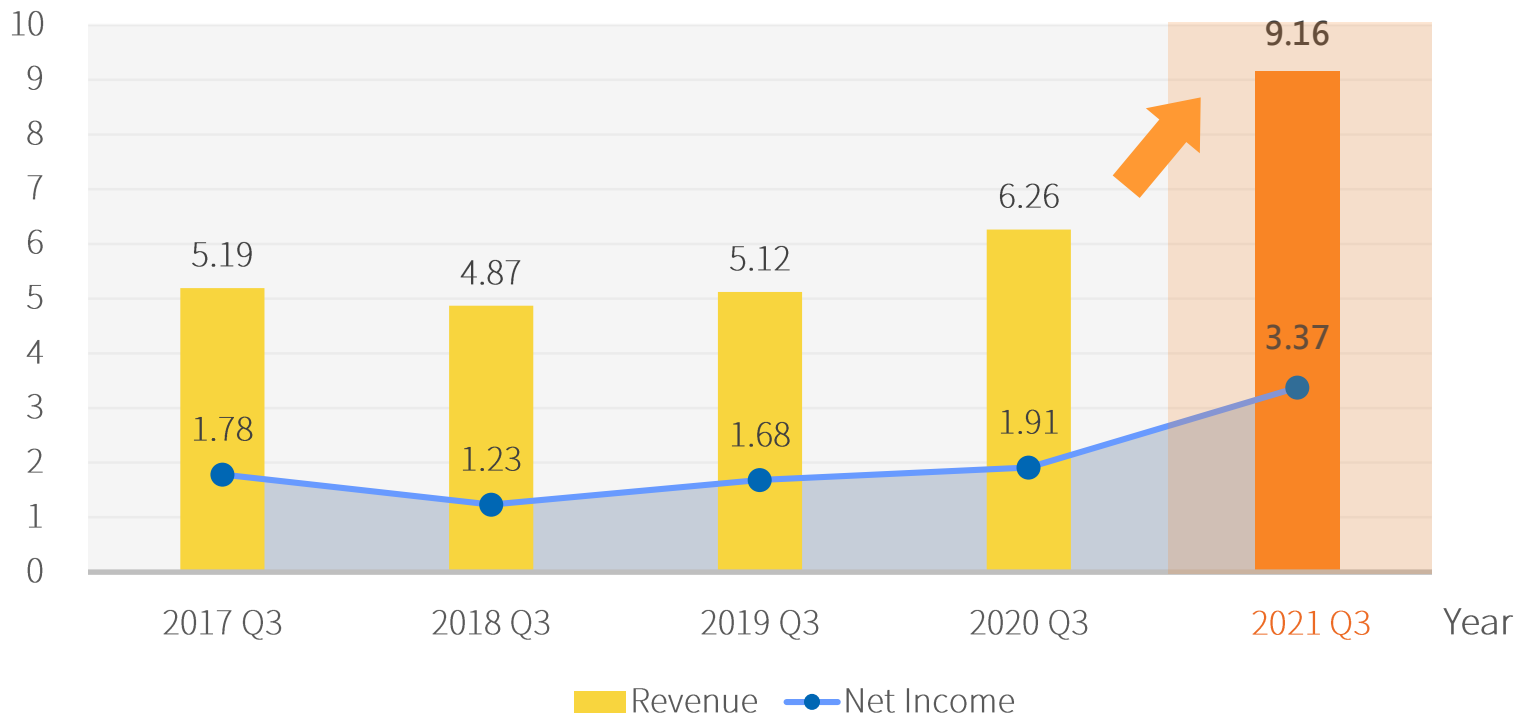
Consolidated Income Statement

	2021 Q3	%	2020 Q3	%	Diff	%	
Revenues	9,161	100	6,260	100	2,901	46%	↑
Operating Expenditures	841	9	827	13	14	2%	
Operating Expenses	4,759	52	3,521	56	1,238	35%	
Operating Income	3,561	39	1,912	31	1,649	86%	
Other Income and Costs	305	3	245	4	60	24%	
Income Before Tax	3,866	42	2,157	35	1,709	79%	
Income Tax Expense	493	5	246	4	248	101%	
Net Income	3,373	37	1,911	31	1,462	77%	↑
Other Comprehensive Income	309	3	399	6	-90	-23%	
Total Comprehensive Income	3,682	40	2,310	37	1,372	59%	
EPS(NTD)	2.32		1.31		1.01	77%	

Note: The consolidated income statements shows the accumulated amounts from January 1 to September 30.

Same period of 5-Years Operating Performances

Bil NTD



Business Development

Brokerage Business



Business development

Expand the business team to expand profit sources and improve the overall performance of the company.



Loan balance

Unrestricted purposes of loan grew by **7.66%**.

Securities lending business grew by **32.17%**.



System planning

Electronic transactions reached history high percentage record.



Proprietary Trading



Performance

The performance is in the market leading position and better than expected.



Operations strategy

Under risk of the uncertainty of the globe, we will focus on fundamental trend and retain the outperforming stocks.

Business Development

Fixed Income Dealing



Focus

Mainly focus on international Bonds and supplemented by bond sales, bond underwriting and structured commodity issuance.



Operations strategy

Conservative operational strategies will be adopted in the future.

Underwriting Business



Underwriting case

The substantial increase in underwriting revenue this year is due to a higher number of sponsored underwriting cases than in previous years.



Participation rate

Participation rate stably maintains up to 20%.
Market share ranked **No.5**.



Business Development

Wealth Management



Investment trust

Non-discretionary Money Trust grew by **10.16%**.
Employee Benefit Trust grew stably.



Commodity strategy

1.FCN Fixed Amount Investment Plan
2.5P10E Fixed Amount Overseas Bond
Investment Plan



Business development

Obtaining the **"High-asset customers License"** in
September.

Quantitative Trading



Business profile

Market making business ranked **No. 5**.
Net value per share ranked **No. 3**.



Development plan

Program trading is the key development project
and the total number of program transactions
has reached **60%**.

Financial Product Business



Market share

Share Options Business maintains up to 30%,
ranked **No. 2**.
Structured commodities ranked **No. 4**.
Warrant Business ranked **No. 7**.



ETN Business

9 ETNs have been issued. – **NO.1**.
The number of sheets in circulation ranked
No.2.
Expecting to issue the electric vehicle related
ETFs in late November.

Moment of Glory



The National Brand Yushan Award



Wealth Management Banking and Securities Evaluation



The Futures Diamond Awards



Moment of Glory

Top company in growth and profit in 2021

賀 統一綜合證券 榮獲

天下雜誌2021快速成長一百強

獲獎!

排名	公司名稱	產業別	2020 銷售額 (億元)	快速成長一百強 排名	2018~20 營業額複合成長率 (%)
1	統一綜合證券	金融業	36.08	73	28.82
2	弘瀚電子	資訊業	34.09	12	65.75
3	聯華實業投資控股	汽機車	30.99	50	36.82
4	智強科技	製造業	29.28	49	37.01
5	光復證券(大華銀行台北分公司)	金融業	25.02	92	35.20
6	恒大	製造業	19.75	3	110.68
7	國泰綜合證券	金融業	14.67	72	29.13
8	國聯科技	製造業	12.33	15	58.66
9	摩根大通證券	金融業	12.33	33	40.79

快速成長獲利第一名!

獲獎!

排名	公司名稱	產業別	2020 營業收入 (億元)	快速成長一百強 排名	2018~20 營業額複合成長率 (%)
1	上緯國際投資控股	資訊業	98.68	59	31.20
2	合機	資訊業	97.91	93	25.64
3	統一綜合證券	金融業	95.81	73	28.82
4	聯華實業投資控股	汽機車	95.44	50	36.82
5	台灣汽電共生	能源業	93.14	18	56.27
6	營收、獲利前十大!				
7	弘瀚電子	資訊業	84.26	12	65.75
8	友達資訊	資訊業	83.50	89	26.59
10	和泰產物保險	金融業	82.04	98	25.13

2021「快速成長一百強」

2021年《天下雜誌》「快速成長一百強」，採用《天下》降千大企業資料庫，資料庫範圍2018年至2020年，符合營業收入總額在1億至100億，連續3年獲利為正條件的公司，依營業額複合成長率、獲利成長率、獲利、營業額複合成長率，選出100家排名最高的公司為「快速成長一百強」。

統一綜合證券

Principle for Financial Service Industries to Treat Clients Fairly

賀 統一綜合證券

榮獲 公平待客原則評核 顯著進步獎

公平待客原則評核表揚



金管會主委黃天牧(左)頒發「統一證券總經理蔡森部(右)授獎

統一綜合證券

Moment of Glory

👑 Taiwan Sustainability Action Awards (TSAA)

賀

統一綜合證券

【改變只要一點點，但需要由您開始給予改變】

您下單 統一證券捐款給兒福聯盟-專案

榮獲 台灣永續行動獎 銅獎

2021 台灣永續發展目標論壇

TFSDGs | TSAA



統一綜合證券



Let children expand their horizons and experience various occupations, understand their future work intentions, and make job hunting plans in advance.

Q&A



PRESIDENT SECURITIES CORPORATION