

Investor Conference

(Stock Code : 2855)

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2021 H1 Overview

Capital
NTD 13.99 Billion



Number of Branches
31



Number of Employees
1,435



Number of Affiliated Companies
5 in Taiwan and 4 overseas

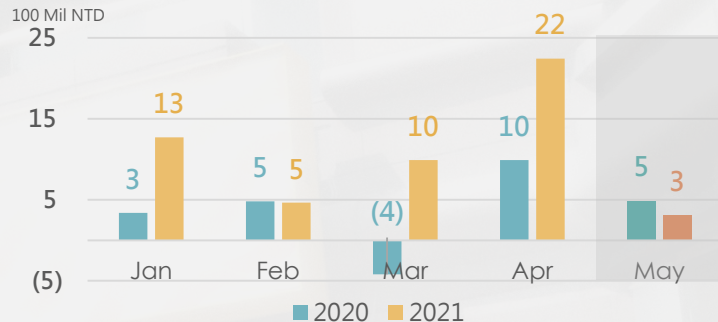


Product and Services

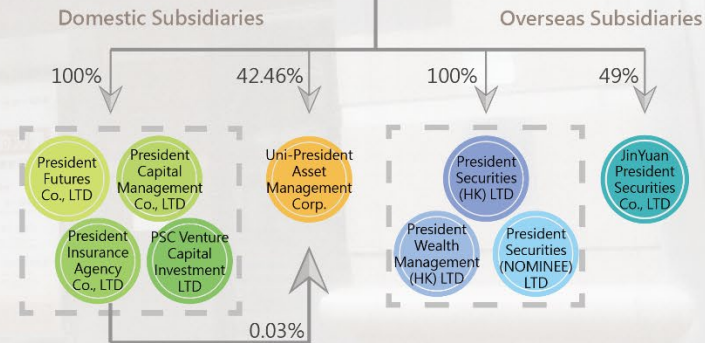
Brokerage, Proprietary Trading, Underwriting, Fixed Income Dealing, Financial Products, Shareholder Services, Wealth Management & Trust, Offshore Securities Units

As of the end of Mar, 2021.

Same period of 2-Years Consolidated Revenues



President Securities Corporation



Condensed Financial Statements

Condensed Balance Sheets

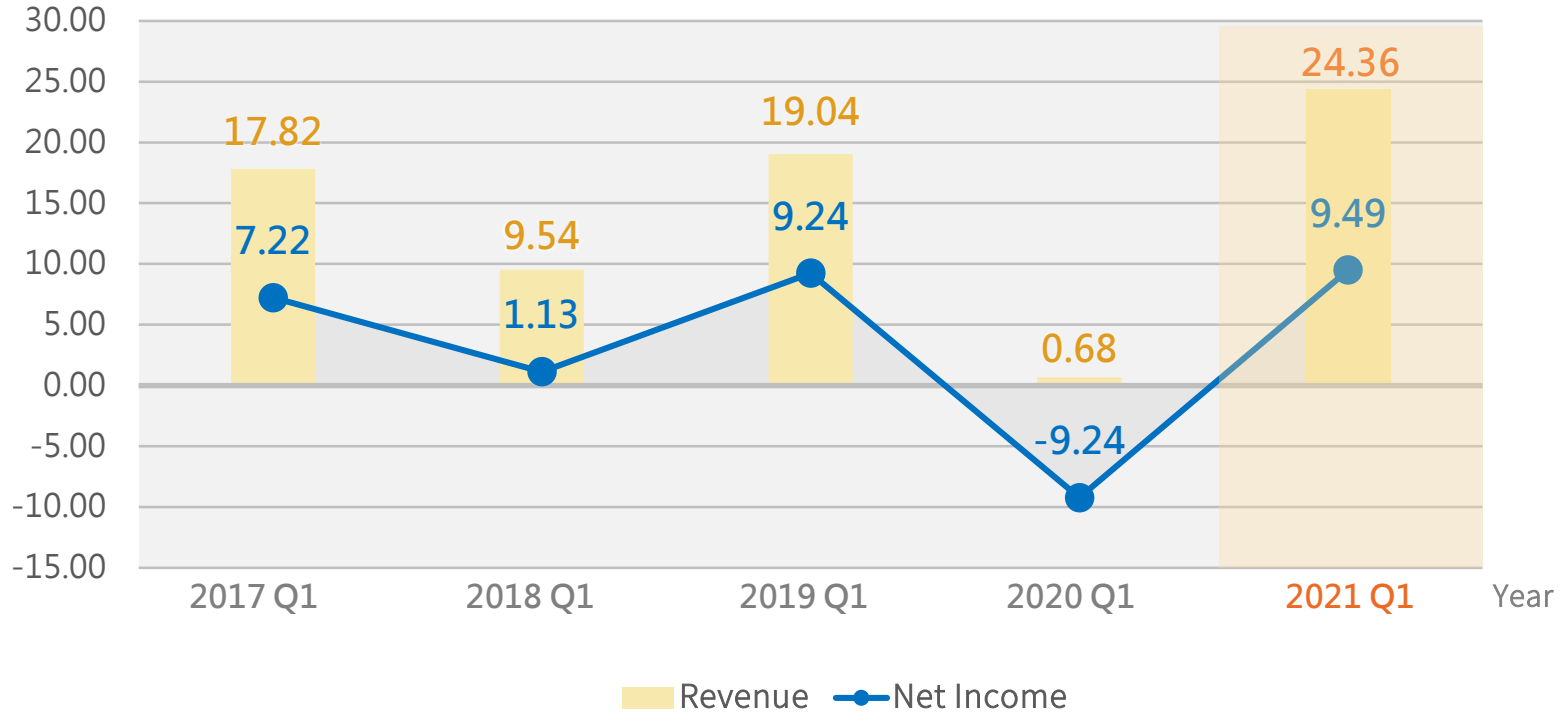
	2021 Q1	2020 Q1
Current Assets	87,723	52,255
Non-Current Assets	11,580	9,862
Total Assets	99,303	62,117
Current Liabilities	68,706	36,193
Non-Current Liabilities	148	145
Total Liabilities	68,854	36,338
Capital Common Stock	13,998	13,724
Other Equity	16,451	12,055
Total Equity	30,449	25,779

Condensed Income Statements

	2021 Q1	2020 Q1
Revenues	2,436	68
Operating Expenditures	154	229
Operating Expenses	1,272	853
Operating Income	1,010	(1,014)
Other Income and Costs	96	71
Income Before Tax	1,106	(943)
Income Tax Expense	157	(20)
Net Income	949	(923)
Other Comprehensive Income	93	2
Total Comprehensive Income	1,042	(921)
EPS(NTD)	0.68	(0.66)

Same period of 5-Years Operating Performances

100 Mil NTD



Business Development

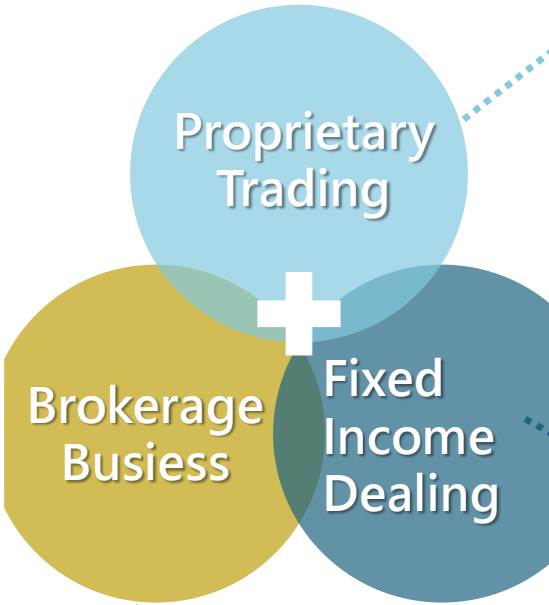
Income of Commission Fee
Income rose much because of high volume of trading

Securities Loan & Non-restricted Purpose Loan
Loan balance rise continuously

Digital Marketing
1. Increase in friends of Line by **108%** compared with the corresponding period last year
2. Young fans in Instagram account for **70%**
3. Increase in YouTube subscription by **90%** compared with the corresponding period last year

Investment Link Product Business
Increase in income of investment link product by **92.6%** compared with the corresponding period last year
Discretionary investment-oriented link product raised **600 millions**

COVID-19 Impact
1. Demand of medical and corporate client insurance business
2. Demand of dealing on mobile



Q1 Performance
Demand rebounded after the European and American epidemics slowed down and Taiwanese firms benefited from the need to transfer orders and replenish. The Proprietary department fully grasped the mainstream stocks, and the profit performance was great.

COVID-19 Impact
Cut down the numbers of positions, keep strong ones and eliminate the weak ones, supplement by futures hedging positions to reduce risk

Business Focus
Fixed Income Brokerage - International Bonds

Develop
Strengthen mainstream currency sovereign debt and credit debt trading capabilities
High-NI individual and corporate client business License

Search for new fixed income products
Foreign exchange business
Commission fee related businesses

Q1 Performance	2021Q1 set a new high in the same period in the past five years. As of May, it has been profitable for more than 2020	
Market Share	2020 Q1 0.96%	➔ 2021 Q1 3.82%
Develop	Meet the SPO fundraising needs of listed companies	Looking for high-quality companies to go public

Structured Products	The sales volume of the overall structured products maintain stably the top 5 in the market
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ETN	<ol style="list-style-type: none"> 1. Numbers of warrants ranked No.1 in the market 2. Developing Asia Semiconductor Index ETN and Electric Vehicle Concept Stock Index 3. Adjust issuing strategy
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Equity Options	Market share 34.62% Ranked No.1 in the market
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COVID-19 Impact	Increases the difficulty of hedging in warrant	Increase of strategic trading arbitrage opportunities
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Business Performance	Ranked No.2 in securities firm concurrently engaged in futures brokerage
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Program transaction	Quantitative Arbitrage Strategies For Futures And ETFs
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Futures And Options Market Making Business	Oversea Futures Actuals Arbitrage Trading Business
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Department Goal	Optimizing the control of risks and IT systems for long-term surplus
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Business Performance	Trust level, numbers of opening and market share are better than last year
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Business Developing (Including Loosening Laws)	High-level Asset Customers	Small Denominations Bonds
	Plan to add more issuing institutions of offshore structured products.	

Cov-19 Response team

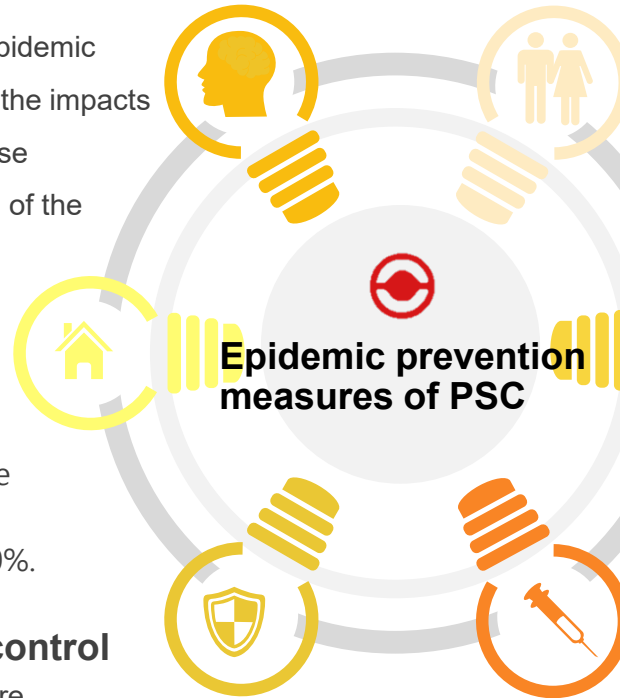
The administration department set up an epidemic task force on January 30, 2020. Predicting the impacts of epidemic outbreaks and develop response measures to maintain the normal operation of the company.

Staggered work schedules

1. The employees began to work remotely and work from home on May 19.
2. Adjust attendance times to reduce contact with people.
3. Reduce headcount to less than 50%.

Epidemic prevention and control

1. Entrance control and temperature measurement are implemented at the gate.
2. Place disinfectant alcohol on all floors.
3. All companies carry out irregular cleaning and disinfection.



Staff and visitors management

1. Conduct daily temperature checks and report their health status.
2. Control the status of going abroad during the epidemic prevention period.
3. Cancellation of guest visits and change to video calls.

Conference and employee training

In order to avoid cross-floor contact with colleagues, internal meetings and educational training will be conducted via online video.

Vaccination programme

To encourage staff to vaccinate, the company provides a subsidy for vaccination and two days of paid time off as benefit.

Q&A



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