

# Investor Conference

(Stock Code : 2855)

2020.11.11

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# Company Profile



Date of Incorporation

**1988.12.17**

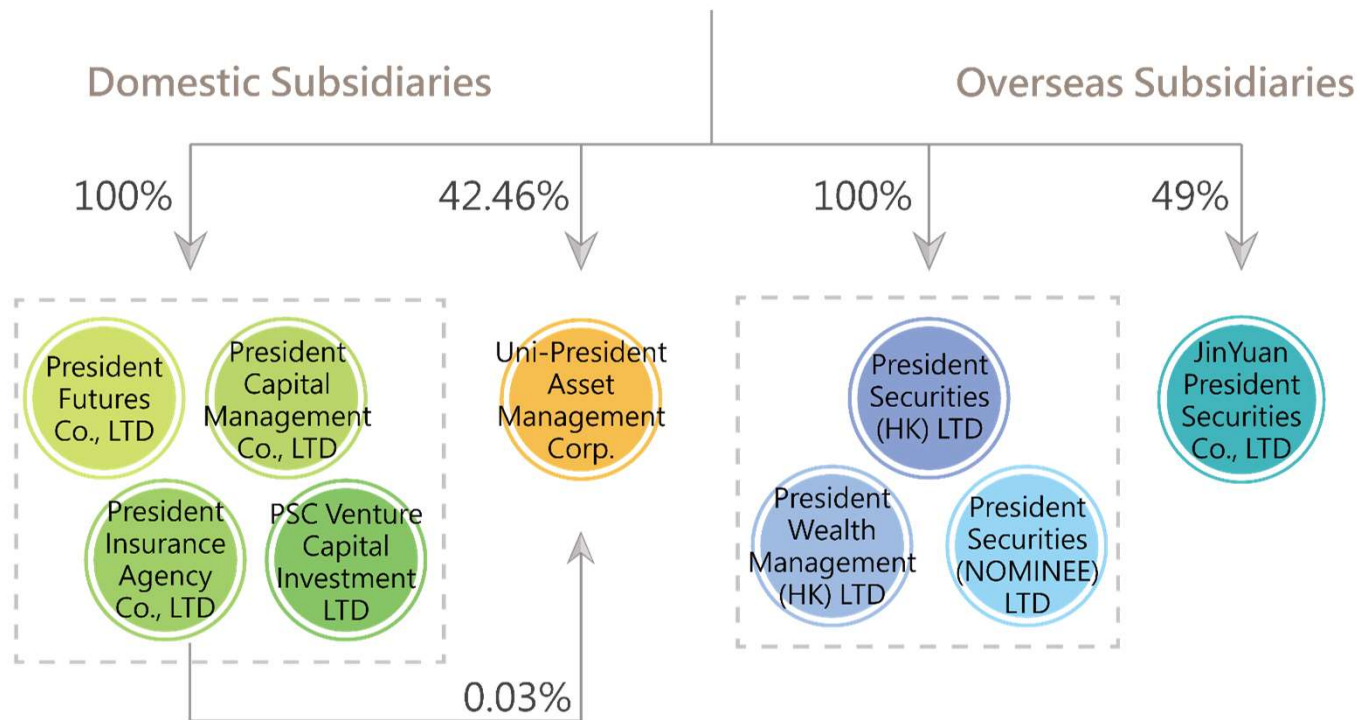


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# Subsidiaries

## President Securities Corporation



# Condensed Financial Statements

Unit : Million NTD

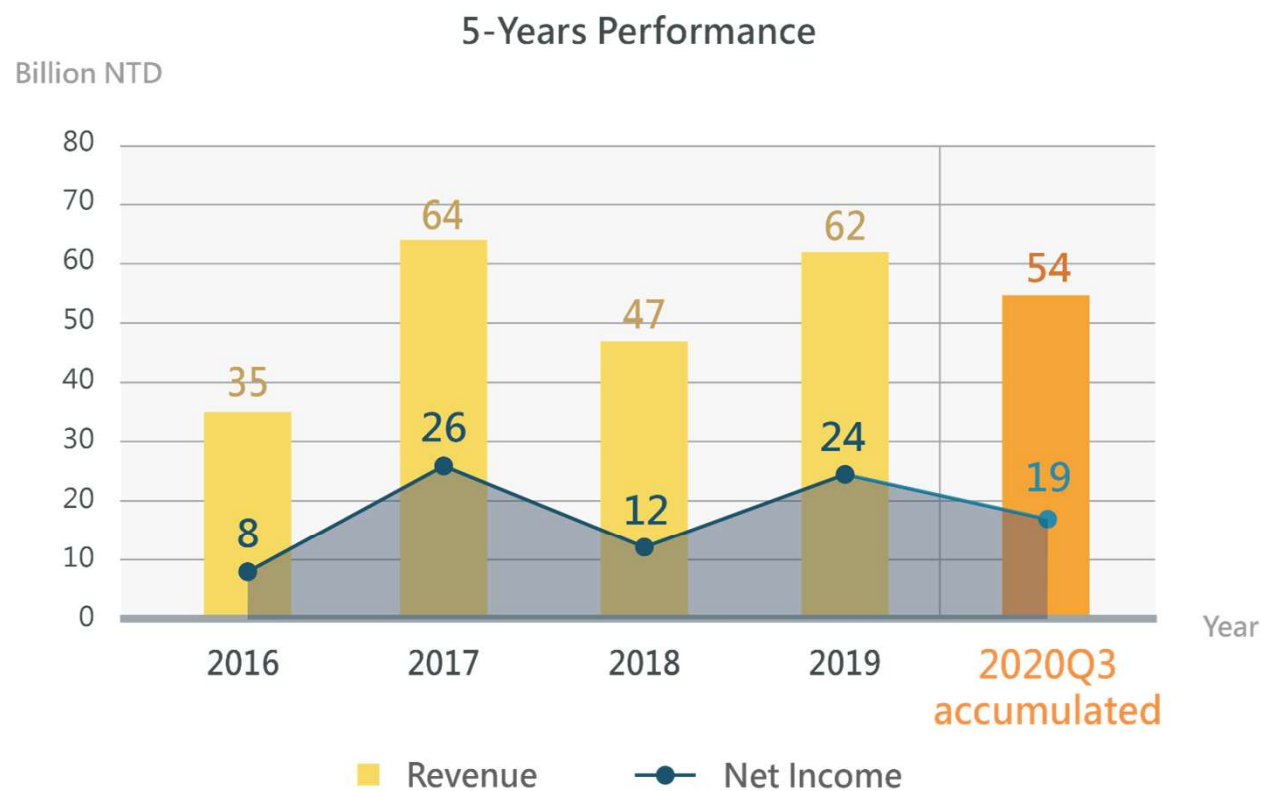
## Condensed Balance Sheets

	2020Q3	2019Q3
Current Assets	70,938	68,943
Non-Current Assets	11,288	9,708
<b>Total Assets</b>	<b>82,226</b>	<b>78,651</b>
Current Liabilities	54,448	52,124
Non-Current Liabilities	149	170
<b>Total Liabilities</b>	<b>54,597</b>	<b>52,294</b>
Capital Common Stock	13,998	13,724
Other Equity	13,631	12,633
<b>Total Equity</b>	<b>27,629</b>	<b>26,357</b>

## Condensed Income Statements

	2020Q3	2019Q3
<b>Revenues</b>	<b>5,394</b>	<b>4,491</b>
Operating Expenditures	512	713
Operating Expenses	3,069	2,311
Operating Income	1,813	1,467
Other Income and Costs	302	347
Income Before Tax	2,115	1,814
Income Tax Expense	210	135
<b>Net Income</b>	<b>1,905</b>	<b>1,679</b>
Other Comprehensive Income	397	223
Total Comprehensive Income	2,302	1,902
<b>EPS(NTD)</b>	<b>1.36</b>	<b>1.20</b>

# Operating Performances



## Proprietary Trading

### Development

Focus on Mainstream Industry and Fundamental Trend with Futures to Hedge

## Underwriting Business

### Development

Actively expand new business  
Market No.5

### Performance

Substantial growth in Underwriting Revenue  
It is expected to host Convertible Bonds and Capital Increase in Q4

## Brokerage Business

Electronic transaction Highest on record

Number of Accounts Opened Online  
Over **300%** of Last Year  
Online account up to **91%** in Sep

## Wealth Management

FinTech Open accounts online

Financing Platform Add new functions to Financing Platform

Two ETNs Issued

**President Value Growth TR ETN**

**President Taiwan 5G TR ETN**

# Business Development

President Securities Corp.

## Quantitative Trading

Performance **No.1** Securities Firm Concurrently Engaged in Futures Brokerage

Futures&Options Market Making Volume No.4

## Financial Product Business

Market Share Warrants Business No.7  
Share Options Business **No.1**

ETNs Business Total issued 6 ETNs, will be issued 2 ETNs in Q4

## Fixed Income Dealing



Narrowing credit spread Economic recovery that earnings growth

Strategy Focus on United States Presidential election and decrease unit




New Business Added China's onshore bond market Business in Q3

# Promotion & Development of ESG

## People




-  ▶ Cooperate with the Taiwan Fund for Children and Families to help needy children to continue their studies and offer them scholarships.
- ▶ Hold volunteer day and encourage colleagues to participate in charity events.
- ▶ Donate food to vulnerable elderly people.
-  ▶ Smoke-free working environment, set up sport center for employees.
- ▶ Participate in 2020 CHR & Sports Enterprise Certification.
- ▶ Provide health examination for employees every year.

## Planet



-  ▶ Water consumption in 2019 was lower than in 2018 by 12.9%.
-  ▶ Purchase green power, use of eco-friendly equipment and materials as well as reduce energy expenses.
-  ▶ Count trash weight and strengthen waste management.
-  ▶ Established Greenhouse gas inventory team in 2019.
- ▶ Conduct E-trading and encourage paperless administrative process.

## 5P's Sustainable Development




## Prosperity

-  ▶ Holding professional training courses such as Finch lecture, management case study and digital workshop.
- ▶ Conduct industry-academia collaboration project.
-  ▶ Turnover rate is less than industry average and provide clear salary and bonus policy.
-  ▶ Combined digital and social media to develop trading platform, and update new version system continuously.
- ▶ Provide customer ledgers in PSC's settlement account to resolve opening an assigned account problem.

## Partnership

-  ▶ Requiring employees to follow "Ethical Corporate"
- ▶ Implement "Computer-Processed Personal Data Protection Law".
-  ▶ Commission outside consultant to import SRI.
- ▶ Requesting suppliers to sign the "Supplier Social Responsibility Commitment Letter", and as supplier evaluation indicator in 2020.

## Peace

-  ▶ Set up gender equality intranet and establish committee managing sexual harassment.
-  ▶ Set up a stakeholder area on our website to disclose company's information, and provide good communication with stakeholder and investor.
-  ▶ Provide lactation room to achieve gender equality.
- ▶ Strengthen fire safety, and set up 4 AED equipments in the building.



# Promotion & Development of CSR



## Donate food to elderly people Care for the vulnerable elderly people

Respond to Sustainable Development Goals (SDGs), PSC donated a total of 2,666 boxes of food to vulnerable elderly people on Nov 4 to help them get through the difficult times.



## Cooperate with TFCF Help needy children and offer scholarships.

PSC has cooperated with TFCF for 20 years, chairman Mr. Lin on behalf of company to donate "sponsorship programmes" on Sep 9, and help needy children to continue their studies.



## Hold the second volunteer Day Encourage colleague to participate beach cleanup.

PSC chairman Mr. Lin lead colleague to Tamsui to clean the beach, protect the coast line and reduce the environment disruption.



# Q&A



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